

Is your food service program providing  
the most **important ingredient...**



## SATISFIED CUSTOMERS?

Areas of Food Service Management Consulting Expertise:

- Corporate Dining
- Campus Dining
- Healthcare Dining



**INNOVATIVE HOSPITALITY SOLUTIONS**

TAKING YOUR VISION FROM INSIGHT TO IMPACT



INNOVATIVE **H**OSPITALITY **S**OLUTIONS

# Your Advisor in Building World Class Food Service Operations

We work with Corporations, Administrators, and Facility Managers.

## How IHS adds value to your organization:

- Coaches leadership on the best infrastructure requirements, equipment, policies and procedures for on-site food service.
- “Levels the playing field” between the owner and food service provider.
- Identifies the right food service partner and negotiates “win-win” contracts.
- Ensures food safety and sanitation compliance.
- Works with architects in the design stage.
- Aligns food service goals with business strategy.

## Is your food service operator committed to year-after-year **operational improvements**?

Selecting the right food service provider is only the first step in creating a world-class food service program. Innovative Hospitality Solutions has advisors and consultants capable of expert guidance for all on-site food service related projects. From complete project management and cost reduction strategies, to developing design plans, we have the industry knowledge and experience to achieve the best value solution for our Business Partners.

As experienced operators and recognized leaders in food service management, we coach our clients in designing or repositioning their food service operations to achieve sustainable results.

Through coaching and developing your leadership team, as well as working side by side with food service providers, we quantify the value of your food service environment and day-to-day operations. From concept development to contract administration and all the details in between, we will transition your food service program to a successful and cost efficient operation.

Our first hand knowledge of the changing dynamics in today's hospitality industry is transferred to our partners through strategic planning and project management. We are constantly developing new products, tools, and services that differentiate us from other companies, enabling us to guarantee our Business Partners' satisfaction.



"Food service operations are one of the most complex and costly components of any building – yet little time is spent on planning it."

—Gary Gunderson

"We believe our work must stand the test of time and provide long-term solutions for our valued Business Partners."

—Matt Mundok



## Identifying Customer Needs:

Whether it is food service operational and financial evaluations, subsidy reduction strategies, request for proposal (RFP) development and bid analysis, contract negotiations and administration or design services, the combination of our services and solutions provide scalability, efficiency, and cost savings for our global client base.

Our collaborative approach and consistent reputation for innovative design solutions, on-time delivery, meeting budget goals, and exceeding the customers' expectations have made us the leader in hospitality solutions for owners, architects, and designers, in the hospitality, restaurant, healthcare, corporate, conference centers, and college and university food service segments.

Our goal is to take your vision from insight to impact. We have a reputation within the industry to create cutting-edge food service programs. It takes both good operators and good food service advisors to make a winning team.



Does our organization collaborate with your food service provider to implement best practices and achieve top performance?



### IHS PROVIDES THE FOLLOWING SERVICES TO OUR BUSINESS PARTNERS:

#### "Choose the right partner..."

- Program review and feasibility studies
- Request for proposal (RFP) development & bid analysis
- Contract development and negotiations
- Transition services

#### "Create a win-win partnership..."

- Strategic planning
- Operational profiles, charters & guidelines
- Subsidy reduction strategies
- Ongoing operational & financial reviews
- Co-sourcing on-site management

#### "Build it and they will come..."

- Food service space planning & concept design
- Budget development
- Schematic design
- Design development
- Contract documentation & specification
- On-site supervision during construction
- Energy management solutions

#### "Next generation technology solutions..."

- Technology strategic planning
- Point-of-sale & cashless payment solutions
- Technology RFP development & bid analysis
- Technology return on investment analysis
- Point-of-sale system data mining

#### "And the survey says..."

- Market research
- Industry benchmarking
- Customer focus groups

Is the design of your food service operation cost effective, flexible, and energy efficient?



## *INNOVATIVE* **HOSPITALITY SOLUTIONS**

We welcome the opportunity to earn your business and become a valued Business Partner. Contact Innovative Hospitality Solutions to arrange a free consultation.

### **Corporate Address**

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For additional information on IHS projects, consultants, and resources throughout the United States and Canada, please visit:

[www.ihsimpact.com](http://www.ihsimpact.com)

Would your organization benefit from an **expert evaluation** of your food service operations?